# Macro Vision

July 21, 2025



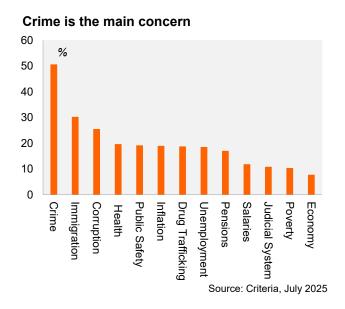
# An Updated 2025 Chilean Elections Primer

This is an updated primer on the upcoming legislative and presidential elections in Chile within the broader political context.

#### Context

Over the past few years, the electoral calendar in Chile has been unusually busy. The agenda has included the customary presidential, congressional and municipal elections, as well as the elections related to two constitutional processes and the introduction of regional governorships during that period. The electoral swings within the political spectrum were swift, albeit in the context of a return to mandatory voting in September 2022. Importantly, left and right-wing parties have alternated (quite peacefully) at the presidency in the country's presidential terms since 2009.

Polls consistently show that the public's main concerns are centered on public safety, including crime and drug trafficking, as well as immigration. Calls for a new constitution are not at the forefront of voters' concerns.

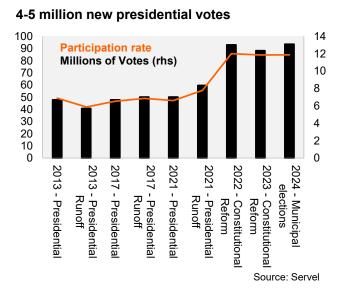


#### What's next in Chile's elections calendar

Chile is scheduled to hold congressional elections and the first round of the presidential election on Sunday, November 16. The presidency is won by a candidate with 50% +1 of valid votes. An eventual presidential runoff between the top two candidates would take place on Sunday, December 14; the country has seen runoffs in presidential elections since 1993, when President Eduardo Frei Ruiz Tagle was elected. Chilean presidents cannot run for consecutive terms, but there is no limit on the number of terms they can serve. Elected officials will take office on March 11, 2026.

After a 10-year hiatus, voting became mandatory once again in 2022. While fines to deter absenteeism have boosted participation in recent elections, it is still unclear whether a fine will be in place for the upcoming presidential election. Under the status quo, no fine will be in place for the presidential election. However, an opposition-sponsored bill in

Congress would set a fine to deter absenteeism for Chilean nationals, yet not for foreigners registered to vote. Voting is paper based. Official results are delivered via the electoral service (SERVEL) website, usually starting at 6 pm on election day – with the results generally evident three hours later.



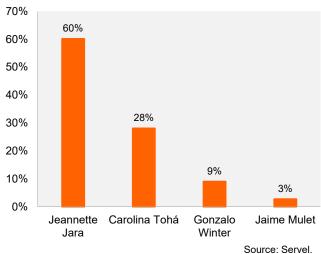
Presidency: the President is elected to a four-year term, without the possibility of immediate reelection, as mentioned above. Initiating an impeachment process requires a majority vote in the Lower House and two-thirds support in the Senate for its approval. Unlike other countries in the region, no Chilen president has ever been impeached. During the previous congressional term, the then opposition twice tried to impeach former President Piñera.

Congress: all 155 Lower House seats are up for election for a four-year term; in the Senate, 23 of the 50 seats are up for election for an eight-year term (the remaining 27 seats were filled in 2022).

# The primaries

Presidential primaries were held on June 29, with only the governing coalition choosing their candidate, as the opposition did not participate. Voting was voluntary and the results are binding for the first round of the presidential election. Jeannette Jara, former labor minister and member of the Communist Party, reached 60% of the vote, defeating center-left contender and former interior minister Carolina Tohá, congressman Gonzalo Winter from President Boric's party, and congressman Javier Mulet. Participation in the governing coalition's primary was low, reaching 9%, below the 12% of 2021.

#### Jara is the governing coalition's candidate



## The presidential polls

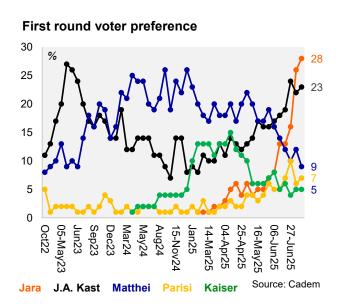
According to a broad set of polls, the presidential candidate of the governing coalition Jeannette Jara is leading voter intentions, with these converging to the government's approval at roughly 30%. Polls show that two-time presidential candidate for the opposition Republican party, José Antonio Kast, is trailing second, followed by either center-right candidate, Evelyn Matthei, or independent Franco Parisi.

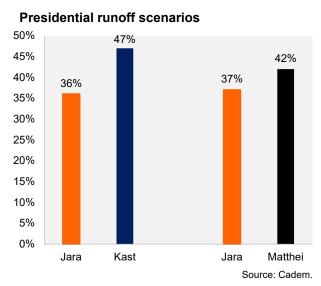
Opposition candidates have campaigned prioritizing security, immigration control and a smaller state, among other things. While Kast is expected to present his economic program on August 18, he has supported deregulation, a swifter fiscal consolidation based on reduced spending, and tax cuts.

Jara's program presented during the primary focused on public safety, strengthening of the public health system, and economic growth with redistribution; she has called for growth driven by domestic demand, a tax on large corporations, and the implementation of a "vital" wage roughly 50% above the current minimum wage.

Runoff scenarios show that opposition candidates Kast or Matthei would defeat Jara by a significant margin.

At this point in the previous cycle (2021), the CADEM poll had eventual winner Gabriel Boric (30%) leading the polls, followed by center-right Sebastián Sichel (25%), senator from the center-left Yasna Provoste (12), and then José Antonio Kast (8%). The first round held in November 2021 was won by Kast with 27.91% followed by Boric with 25.83%. Matthei has called for a focus on raising structural growth, reducing bureaucratic red tape to streamline investment, reforms to public employment, and fiscal consolidation. Parisi has mentioned plans to lower corporate taxes for small and medium firms, eliminating VAT on certain goods and services, and further decentralizing the state.





### The next administration's economic team

Kast recently announced economist Jorge Quiroz as head of his economic team; the economic program is scheduled to be released on August 18. Former minister of finance Ignacio Briones has represented presidential candidate Matthei in economic seminars. Jara has yet to announce the head of her economic team.

The president's sphere of influence in economic policy begins with the cabinet, the Budget Director, and the Director of the Tax Authority – appointments that do not require congressional approval. The president must also appoint the president of the financial market regulator (*Comisión para el Mercado Financiero*) and nominate members of the Autonomous Fiscal Council (for confirmation by the Senate). Other key roles include BancoEstado, Codelco and other state-owned enterprises.

itaū

Central Bank Governor Rosanna Costa will end her five-year term at the helm of the institution during the next four-year mandate, in February 2027, but still has two years remaining in her 10-year appointment. The president is also expected to nominate the replacement for central bank board member Alberto Naudon, whose term ends in 2028. These nominations must be ratified by the Senate.

# Limited fiscal space for the next administration

According to Chile's fiscal institutional framework, during the first 90 days of its term, each incoming administration must publish a decree that includes the annual structural balance targets and a medium-term gross public debt anchor (as a share of GDP) that encompasses at least its four-year term.

The Public Finance Report published by the MoF in April includes an illustrative scenario for 2026-29 in which gross public debt peaks at roughly 43% of GDP and then gradually declines, following a trend toward a structural balance by 2029. Note that this scenario considers average real expenditure growth of 1.2% YoY for the period, well below the 4.9% ten-year average.

All in all, we believe that the next administration will need to implement a structural annual spending adjustment of at least 0.5% of GDP.

#### **Official Medium-Term Forecasts**

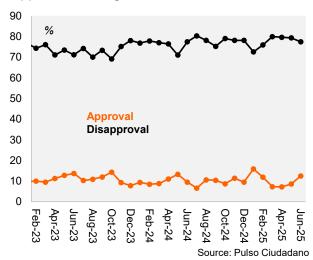
		2026	2027	2028	2029
GDP		2.30	2.17	2.00	2.00
Revenues	% YoY. real	4.0	3.2	3.2	2.0
Expenditures		1.4	1.5	1.4	0.6
Nominal Fiscal Balance		-0.9	-0.7	-0.6	-0.2
Structural Balance	% of GDP	-1.4	-0.7	-0.2	0.1
Gross Public Debt		43.3	43.1	42.7	41.2

Source: Budget Office. Public Finance Report April 2025

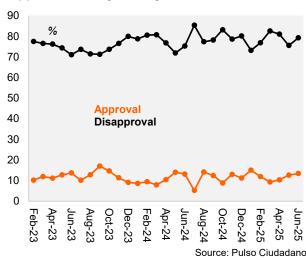
# Odds of a "Dark horse"?

The polls indicate that established politicians – some more experienced than others – are well positioned for the presidency. However, they also suggest that approval of political institutions is very low, raising questions about the possibility of an outsider being elected to the presidency in Chile. The bar to run as an independent is relatively low, requiring just over 35 thousand signatures of support. There are currently more than 200 independent candidates trying to reach the threshold.

#### **Approval of Congress**



## Approval of the judiciary

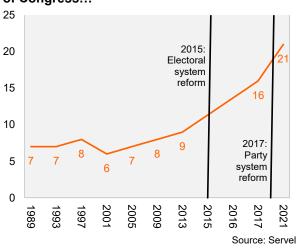


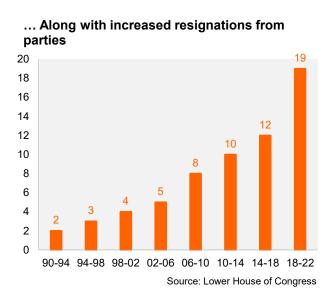
# **Potential scenario for Congress**

Unholster's Decide Chile, a data analytics firm, simulated parliamentary outcome scenarios based on the possible configuration of both the right- and left-wing coalition electoral lists. Based on the 2024 municipal election results, and allocating the party vote to respective electoral lists, the study indicates that the political right has the advantage. If both the political left and right coalesced behind one respective electoral list, the political right would have a comfortable majority in both chambers. However, in a more likely scenario of a divided right and two electoral lists against a solid block on the left, the political right would still achieve a majority in the Senate but fail to control the Lower House. Simulations by UDD achieved similar results.

Regardless of this year's election results, however, increasing polarization and fragmentation of Chile's political system is likely to continue to generate headwinds for broad-based structural reforms. Efforts to reform the political system have failed to gain traction in Congress.

# Rising number of parties in the lower chamber of Congress...





### Other frequently answered questions

- 1. Is there a blackout period on polls? A legal blackout period on the publication of polls begins 15 days prior to the elections.
- 2. Have former presidents publicly endorsed any candidate? As of July 15, former presidents' Frei, Lagos, Bachelet have not endorsed a candidate.

# Key Dates in 2025 & 2026

**April 30:** Deadline to register for presidential primaries

**June 29:** Presidential primaries

August 18: Deadline to register for the presidential election and Congress

September 17: Media campaigns begin

**November 1:** Blackout period on polls begins

**November 16:** Presidential and Congressional elections

**December 14:** Presidential runoff

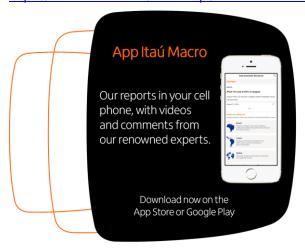
March 11, 2026: New President and Congress take office

Andrés Pérez M. Vittorio Peretti Andrea Tellechea Garcia Ignacio Martínez

#### Macro Research - Itaú

#### Mario Mesquita - Chief Economist

To access our reports and forecast visit our website: https://www.itau.com.br/itaubba-pt/macroeconomic-analysis



#### **Relevant Information**

- 1. This report has been prepared and released by the Macro Research Department of Itaú Unibanco S.A. ("Itaú Unibanco"). This report is not a product of the Equity Research Department of Itaú Unibanco or Itaú Corretora de Valores S.A. and shall not be construed as a research report ("relatório de análise") for the purposes of Article 1 of the CVM Instruction NR. 20, dated 2021.
- 2. The exclusive purpose of this report is to provide macroeconomics information and it does not constitute and shall not be construed as an offer to buy or sell or a solicitation of an offer to buy or sell any financial product, or to participate in any particular trading strategy in any jurisdiction. The information herein is believed to be reliable as of the date on which this report was released and it has been obtained from public sources believed to be reliable. However, Itaú Unibanco does not make any explicit or implied representation or warranty as to the completeness, reliability or accuracy of such information, nor does this report intend to be a complete statement or summary of the markets or developments referred to herein. Itaú Unibanco has no obligation whatsoever to update, modify or amend this report and inform the reader accordingly.
- 3. The opinions contained herein reflect exclusively the personal views of the analyst responsible for this report and were prepared independently and autonomously, including in relation to Itaú Unibanco, Itaú Corretora de Valores S.A. and any other companies within their economic group.
- 4. This report may not be reproduced or redistributed to any other person, in whole or in part, for any purpose, without the prior written consent of Itaú Unibanco. Additional information on the financial products mentioned in this report may be available upon request. Itaú Unibanco and/or any other company within its economic group is not and shall not be liable for any investment decisions (or otherwise) based on the information provided herein.

Additional Note: This material does not take into consideration the objectives, financial situation or specific needs of any particular client. Clients must obtain financial, tax, legal, accounting, economic, credit and market advice on an individual basis, based on their personal characteristics and objectives, prior to making any decision based on the information contained herein. By accessing the material, you represent and confirm that you understand the risks related to the financial instruments described in this material and the laws in your jurisdiction relating to the provision and sale of financial service products. You acknowledge that this material contains proprietary information and you agree to keep this information confidential for your exclusive use.

For inquiries, suggestions, complaints, criticisms and compliments, talk to Itaú's CSCC: 0800 728 0728. Or contact us through our portal <a href="https://www.itau.com.br/atenda-itau/para-voce/">https://www.itau.com.br/atenda-itau/para-voce/</a>. If you are not satisfied with the proposed solution, please contact the Itaú Corporate Ombudsman: 0800 570 0011 (on weekdays from 9 AM to 6 PM) or our PO Box 67.600, São Paulo-SP, Zip Code 03162-971. Hearing impaired, every day, 24h, 0800 722 1722.

